

# Case Study | F500 Financial Company

Acorn's Custom Object Saves Client \$8.5K Per Month



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*"Tracey did an amazing job creating this workaround for our productions. With the approaching deadline and budget considerations, I appreciated the creative, quick thinking on this that was required. Thank you for the great service on this matter."*

- Senior Counsel, F500 Financial Company

## CHALLENGE

Our client had a complex case in which large documents within their RelativityOne workspace were being produced 30-40 times for different groups of litigants. This was not an MDL or a class action, it was just a series of related litigation that referenced similar documents repeatedly. In a standard case, when productions are created, a document is assigned a new number and that new number is logged with information about whether it was produced as an image, native, or placeholder. In this workspace, this was especially important because the client needed productions for multiple parties, each with unique redactions, so documents were produced multiple times. In this case, as new productions were needed, the old production history also needed to be referenced and the data maintained. Relativity's production functionality creates a copy of the document for every production. So, if you have 100GB of the same data being produced in 50 cases, you will have to pay for 5,000GB of data to be hosted. A very costly endeavor when all you want is to have access to the production history on that document.

## ACORN'S APPROACH

Acorn's team realized that this client needed a way of storing document-level production information so that they could remove the productions from RelativityOne but still have access to the documents' historical information such as the last Bates number used, production format, and redactions applied. Acorn created a custom production object that mimics Relativity's production object with the addition of several fields for production party, production volume, produced date, and other notes related to the production. The Acorn Production Object was populated for all productions made to date through a series of exports and imports to the object. This allowed us to remove the production sets from within RelativityOne, removing the production images, and reducing the hosted GB size significantly. We were still able to search historical production information for each document and place the historical information on any review panel for the stakeholders when viewing documents. The productions were accessible to the stakeholders externally to RelativityOne so they had access to the produced format if needed. The workflow moving forward was revised so that as new productions were created, the production information was loaded to the Acorn Production Object, and then the production set was removed. This reduced the size of the database and significantly reduced the monthly hosting costs.

Because our client was working with Relativity-Certified Master, Tracey Oldenburg, she was able to take advantage of Relativity's architecture and design a custom solution. "I like working with Relativity for clients. Although it has a lot of similar functionality to other platforms, the API and custom objects allow me to manipulate the data any way that I want to. This sort of solution would not have been possible with another tool", Tracey explained.

## RESULTS

With matters like these where hosting starts to get out of control, Acorn recognized that we would need to solve this issue with a custom workflow. With the size of the production images, Acorn created a custom solution to address the issue that provided the client with more searching functionality without all of the storage charges. This provided significant cost savings to the client in which they had around \$8,500 in cost savings per month that their data was hosted. Thus, as they continued to produce documents, they continued to save money. Acorn was able to implement a creative workflow to not only bring the data back into the limits of the budget but also within the timelines set by the client. The client ultimately was extremely satisfied with the expertise of Acorn's team and the strategic solution they implemented saved the client large additional costs.

## About Acorn



Acorn is a legal data consulting firm that specializes in AI and Advanced Analytics for litigation applications, while providing rigorous customer service to the eDiscovery industry. Although capable of serving AmLaw 100 Law Firms and Corporate Legal departments, Acorn primarily works with large regional, midsize national and boutique litigation firms. Acorn provides a high-touch, customized litigation support services with a heavy emphasis on seamless communications.